# GBC Saturday Seminar: Communication is More than Information Transmission:

# **Basics of Communication**

Communication is variously defined:

# Webster: Definition of communication

- 1a: a process by which information is exchanged between individuals through a common system of symbols, signs, or behavior, the function of pheromones in insect communication also: exchange of information
  - b : personal rapport a lack of communication between old and young persons
- 2a: information communicated: information transmitted or conveyed
  - b: a verbal or written message *The captain received an important communication*.
- 3 communications
  - a : a system (as of telephones or computers) for transmitting or exchanging information wireless electronic communications
  - b: a system of routes for moving troops, supplies, and vehicles
  - c : personnel engaged in communicating : personnel engaged in transmitting or exchanging information
- 4 communications plural in form but singular or plural in construction
  - a: a technique for expressing ideas effectively (as in speech)
  - b: the technology of the transmission of information (as by print or telecommunication)
- 5: an act or instance of transmitting the communication of disease
- 6 anatomy : a connection between bodily parts Surprisingly little is known about the communication between the alveolar and terminal bronchiolar surfaces...— Richard C. Boucher

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Our focus is definition 1, the exchange of thoughts between people including information, ideas & emotions.

Problem: Much communication can take place with little or no communication occurring.

Successful communication does not occur until the thoughts of the person sending the message are understood as the same thoughts by the recipient

Communication takes hard work

**Basic Communication Theory** 

Thought of Sender → encode → transmit → receive → decode → thought of receiver

Note that communication will affect both thought and the emotions related to that thought (though the emotional reaction can occur faster than the cognitive thoughts may be specifically identified).

In good communication the thought at the beginning of the process is the same at the end of it. A response / feedback mechanism allows a check to see if this is happening:

Thought of Sender → encode → transmit → receive → decode → thought of receiver →
Feedback / Response  Thought of Sender ← decode ← receive ← transmit ← encode ← thought of receiver ←
Feedback mechanisms:
Problems in communication.  Sender  Clarity of Thought of Sender:
Encode:
Thought must be encoded accurately - what is ability of sender to so this?
All senses can be used: Sight / sound / touch / smell / taste - often in combination
This involves language, vocabulary & syntax of system used
Sound:
Sight:
Touch:
Smell:
<u>Taste</u> :
Transmit: Involves both means of transmission and sender's ability
Vocal skills:
Physical skills:
Medium of Transmission
Recipient Reception: involves the means of transmission and recipient's ability
Hearing:
Seeing:
Touch:

Smell:

Taste:

Decode: means of communication must be converted into thought

This is the reverse of encoding - what is ability of receiver to do this?

This involves language, vocabulary & syntax of system used

Meaning of words / tone / volume / style / harmony or discordance

Meaning of signs / symbols / font size & type

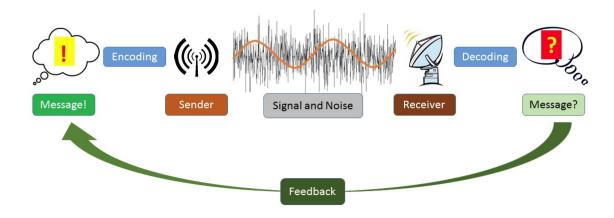
Meaning of touch

Meaning of smell

Meaning of taste / etc.

Clarity of thought of recipient - can the person comprehend the message?

# **Communication Theory**



INTERFERENCE can occur at every step along the way from both external (physical source) and internal sources (emotional, psychological, semantics - definitions of words / meanings of actions)

Thought of sender

**Encoding** 

<u>Transmission</u>.

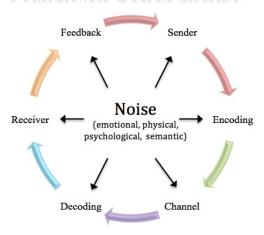
Reception.

Decoding

Thought of recipient

Most interpersonal relationship problems between friends is usually due to communication problems. It is tragic that communication problems can result in the creation of enemies that might otherwise be friends. Consider how many times you have been upset with someone only to find out it was based on a misunderstanding - a communication failure. (Note: people can also be enemies because they do communicate well and clearly and understand each other and strongly disagree).

# TERESA & GABY'S COMMUNICATION MODEL



Good communication uses multiple pathways of transmission. Consider the strengths and weakness of each of these forms of communication? Verbal, face to face \_\_\_\_

Verbal with visual and instant feedback is best for clear communication As visual and feedback ability decline, so does clarity of the communication

Auditory: volume & tone

Visual - "body language" can change the meaning of verbal message

Lighting and smells can set a mood for a verbal conversation: Consider these settings and their value for particular kinds of communication:

Candlelight dinner at a quiet table Soft lighting in a home living room Talking around a dinner table Benches around a campfire Brightly lit cafeteria
Office with chairs opposite desk of individual
Brightly lit classroom with tables
Chairs in a circle in a class room

# **Levels of Communication**

People intuitively know there are different levels of communication related to purpose of the communication and the particular relationship with the person(s) to whom you are communicating.

# Five General Levels of Communication From least intimate to most intimate

- 1) Cliché Safe communication using common, banal phrases about ordinary topics: Trite greetings, talking about the weather, sports, etc. No actual personal sharing
- 2) Factual Exchange of factual information without expression of ideas or feelings about it.
- 3) Ideas Goes beyond the factual to express personal thoughts and ideas about the subject. Variable depth of ideas:
- 4) Emotions An increase in vulnerability to express emotions about the subject matter.

Positive emotions:

Negative emotions:

Anger:

5) Intimate - open vulnerability to sharing inner thoughts, desires and dreams.

### Thought provoking questions:

What levels of communication are normal for the following settings:

In public shopping? At a sporting event? At a community social gathering? At church? At a small Bible study? With close friends? With your spouse?

At what level do you usually communicate in the above situations?

When do you most often communicate at an idea level? An emotional level? An intimate level?

What conditions would be needed for you to communicate at an intimate level?

At what level do you communicate with God? When does that level reach intimacy?

With whom do you communicate most intimately? What enables that level of communication?

Is there more than one person with whom you communicate intimately? If not, what hinders that?

# Deepening Levels of Communication

Why would someone only communicate at levels 1, 2 or 3?

What enables some people to quickly move to a level 4 communication?

What is necessary for level 5 communication? In general? In you?

# **Sermon Notes** - 11/18/2012 Proverbs on the Tongue

# Introduction

James 3:1-12

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u
5:7, 9
6:28

If you seek advice to deal with a pro-	blem with someone, then	the problem
If you give advice about dealing with	n a problem with someone, hold the	emto work it out
<b>Seduction</b> - Proverbs 2:16; 6:24; 7:	5, 21 & 22:14 all warn to	the seductress
Flattery - is to praise excessively es	pecially from motives of	
Flattery has motives a	nd seeks to entrap its prey and dest	roy - Proverbs 29:5; 26:8
protects against flattery -	The godly prefer truth and rebuke	to flattery - Proverbs 28:23; 27:6
<b>Deception</b> disguises the real	with courtesy and kindness	- Proverbs 26:24-25; 12:20; 12:5
Deception is common in marketing,	but it iswhich God re	ejects - Proverbs 14:8; 3:32; 14:2
Offers of pleasure, gifts or an advant	tage are used toor destro	y - Prov. 16:29; 1:10-24; 2:12-15
Speak& avoid all forms o	f deception - even cruel humor - Pr	roverbs 4:14; 12:17; 14:28; 26:19
Lying is and is at the ro	oot of gossip, seduction, flattery and	d deception
Lying is an to G	6od - Proverbs 6:17-19; 12:22	
Lying may yield short term gains, bu	at in the end it brings	- Proverbs 21:6; 19:9; 12:19
Lying reveals a person's	Proverbs 14:5; 17:4	
Lying in the legal system	justice - Proverbs 19:28; 19	9:5; 29:26
Perversion of truth is what underlies	s all Genesis 3, Roma	ans 1, 2, 3
Perversion arises from the	_and flows out the mouth - Matthe	ew 15:18-19; Proverbs 11:20
Theof the Lord Jesus Ch	rist is the only thing that can bring	about a cleansed heart - & mouth
A heart leads to prop	er communication - Guard your mo	outh & tongue
can guard your mouth and	soul and deliver you from those wi	ho are evil - Proverbs 21:23; 2:12

#### KIDS CORNER

**Young Children** - draw a picture about something you hear during the sermon. Explain your picture(s) to your parents at lunch. **Older Children** - Do one or more of the following: 1) Count how many times the word "tongue" is said. 2) Discuss with your parents how to guard your mouth from improper speech

#### THINK ABOUT IT!

Questions to consider in discussing the sermon with others. What are the necessary steps to successful communication with others? What are some of the reasons communication can be so difficult and unsuccessful? How powerful is the tongue? Explain, give examples. What are proper uses of the tongue? Give examples. Why is it wrong to answer before you have fully heard and understood? What are some of the clues that can help you know the appropriate time and circumstances to speak? How are these related to motivations? What is gossip and what are its various elements? How can you keep from being a gossip? How can you end gossip? What is flattery and why is it wrong? How do you defend yourself against flattery? What is at the heart of deception? How is deception used in marketing? How can you protect yourself against it? How is deception used by the violent? What is lying and what does the Lord think of it? Can lying lead to success - short term? - Long term? Explain. What happens when lying is allowed in the legal system? What is the origin of the perversion of truth? How is the gospel of the Lord Jesus Christ a solution to this problem? How much of your communication could fall into categories of gossip, flattery, deceit, lying or perversion of the truth? What needs to change? How will you make those changes? Who will encourage you & hold you accountable to make those changes?

# **Communication & Conflict**

Conflict is part of life for sinners living in sin cursed world.

Underline sources of conflicts in this passage

10) Foolishness

12) \_\_\_\_ of Speech

James 4:1–10 1 What is the source of quarrels and conflicts among you? Is not the source your pleasures that wage war in your members? 2 You lust and do not have; so you commit murder. You are envious and cannot obtain; so you fight and quarrel. You do not have because you do not ask. 3 You ask and do not receive, because you ask with wrong motives, so that you may spend it on your pleasures. 4 You adulteresses, do you not know that friendship with the world is hostility toward God? Therefore whoever wishes to be a friend of the world makes himself an enemy of God. 5 Or do you think that the Scripture speaks to no purpose: "He jealously desires the Spirit which He has made to dwell in us"? 6 But He gives a greater grace. Therefore it says, "GOD IS OPPOSED TO THE PROUD, BUT GIVES GRACE TO THE HUMBLE." 7 Submit therefore to God. Resist the devil and he will flee from you. 8 Draw near to God and He will draw near to you. Cleanse your hands, you sinners; and purify your hearts, you double-minded. 9 Be miserable and mourn and weep; let your laughter be turned into mourning and your joy to gloom. 10 Humble yourselves in the presence of the Lord, and He will exalt you.

All sources conflict between people can be reduced down to seeking or doing (even if unintentional) what is contrary to God's commands (godliness) instead of seeking to love God with all your heart, soul, mind and strength, and love your neighbor as yourself (Matthew 22:37-40; Mark 12:30-31)

Communication problems add to conflict arising from sinfulness, and they can also be the source of conflict even between those striving to be godly. Note the evil & non-evil causes in this list:

**12 Major Causes of Communication Breakdown** (not in any particular order)

# 1) \_\_\_\_\_\_ of skills (physical, mental, competency, vocabulary, etc.) 2) \_\_\_\_\_ barriers (foreign, dialect, accents, male / female differences) 3) Inability to \_\_\_\_\_ noise / interference 4) Fear 5) Lack of Desire 6) Selfishness 7) Ignorance 8) \_\_\_\_\_, slander, gossip 9) Wrong

We will focus on conflicts caused by communication problems with the assumption that you want to do what is godly.

11) messages - actions / body language does not match words

The following list reveals how failed or ungodly communication contributes to conflict and how godly communication contributes to resolution and peaceful harmony.

Some Dangers of Failed or Ungodly Communication	Some Blessings of Godly Communication
1) Lack of needed information	1) Needed information provided
2) Wrong assumptions	2) Correction of assumptions
3) Confusion	3) Clarity of understanding
4) Discontentment, Frustration	4) Contentment
5) Lack of harmony	5) Harmony
6) Suspicion, jealousy	6) Trust
7) Unwise decision making	7) Wise decision making
8) Attitude problems	8) Good Attitudes
9) Strife	9) Unity
10) Lack of intimacy	10) Intimacy
Conflict as Opportunity	
James 1:2-4	
Romans 5:3–11	
Conflict is the opportunity	
The hard part is	
Directing your Emotions & Response	
1) Manage your	
Proverbs 29:11, A fool always loses his temper, Bu	t a wise man holds it back.
Proverbs 25:28, Like a city that is broken into and	
over his spirit.	
Proverbs 14:29, He who is slow to anger has great	understanding, But he who is quick-tempered
exalts folly.	
2) Leave it in the	
Proverbs 24:28–29, <sup>28</sup> Do not be a witness against	
deceive with your lips. <sup>29</sup> Do not say, "Thus I sh	hall do to him as he has done to me; I will
render to the man according to his work."	
Psalm 37 - People may do evil against you, but pur	t your trust in the Lord instead of seeking
revenge. Summarized in vs. 7-8, 7 Rest in the L	ORD and wait patiently for Him; Do not fret
because of him who prospers in his way, Becau	
schemes. 8 Cease from anger and forsake wrath	ı; Do not fret; it leads only to evildoing.
Romans 12:19, Never take your own revenge, belo	

Romans 8:28–29, <sup>28</sup> And we know that God causes all things to work together for good to those who love God, to those who are called according to His purpose. <sup>29</sup> For those whom He

it is written, "VENGEANCE IS MINE, I WILL REPAY," says the Lord.

foreknew, He also predestined to become <u>conformed to the image of His Son</u>, so that He would be the firstborn among many brethren;

3) in a Godly Manr
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- Proverbs 15:28, The heart of the righteous ponders how to answer, But the mouth of the wicked pours out evil things.
- Proverbs 15:1 A gentle answer turns away wrath, But a harsh word stirs up anger
- Proverbs 19:11, A man's discretion makes him slow to anger, And it is his glory to overlook a transgression.
- Ephesians 4:26–27, <sup>26</sup> BE ANGRY, AND yet DO NOT SIN; do not let the sun go down on your anger, <sup>27</sup> and do not give the devil an opportunity.
- Romans 12:21, Do not be overcome by evil, but overcome evil with good.
- Ephesians 4:29, Let no unwholesome word proceed from your mouth, but only such a word as is good for edification according to the need of the moment, so that it will give grace to those who hear.

### 4) Be Humble &

- 1 Peter 5:5-6, "... for GOD IS OPPOSED TO THE PROUD, BUT GIVES GRACE TO THE HUMBLE. 6
  Therefore humble yourselves under the mighty hand of God, that He may exalt you at the proper time,
- Matthew 6:12, 'And forgive us our debts, as we also have forgiven our debtors.
- Luke 17:4 "And if he sins against you seven times a day, and returns to you seven times, saying, 'I repent,' forgive him."
- Ephesians 4:32, Be kind to one another, tender-hearted, forgiving each other, just as God in Christ also has forgiven you.

# 5) Seek for Even Your Enemies

- Leviticus 19:18, 'You shall not take vengeance, nor bear any grudge against the sons of your people, but you shall love your neighbor as yourself; I am the LORD.
- 1 Peter 3:8-9, <sup>8</sup> To sum up, all of you be harmonious, sympathetic, brotherly, kindhearted, and humble in spirit; <sup>9</sup> not returning evil for evil or insult for insult, but giving a blessing instead; for you were called for the very purpose that you might inherit a blessing.
- Matthew 5:44, "But I say to you, love your enemies and pray for those who persecute you,

Responses to Conflict - Possible responses to a conflict -
Withdraw - physically leave or psychologically check out.
Yield - Abandon the conflict by conceding to the other person's desire.
Win - No matter what the cost, the conflict must yield to your position / desire.
Resolve - Both parties in the conflict come to a mutual agreement on what is true and right.

	H	igh Concern for Relationship	
	Yield	Resolv	re
Issue of Low Value		Issue of Compromise High Value	
	Withdraw	Wi	n
	L	ow Concern for Relationship	
<b>Working Towar</b>	d Resolutions		
		my beloved brethren. But everyone mu. for the anger of man does not achieve	
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3) Takeas needed
4) Quickly and politely ask forof what you do not understand
5) Don't jump to
6) Bewhile listening (don't finish their sentences for them)
7) Refrain fromeven if attacked / falsely accused (understand their point of view firs Includes: returning accusations; retaliation; obscuring the issue; changing the subject, etc.
8)consider rebuke / criticism
9)to them your understanding of what they have communicated
10) If you need to apologize, don't cut them off to do sountil they are done talking
Speech Skills:  Try to be in an environment conducive to being heard - quiet enough to hear, private enough to avoi unnecessary distractions / interruptions.
1) Speakwith appropriate volume (articulation, loud enough to be heard, but not yelling
2) Prepare and use notes as needed. This not only keeps you on track, but shows respect for the other person in that you have thought through things beforehand.
3) Avoid / distractions while you speak (silence / turn off your phone)
4) Seekto make sure your message is being understood
5) Ask questions tomutual understanding
6) willingness to come back at another time if the other person is not able to pay attention for whatever reason (legitimate or not)
7) Avoid directof motive - express your observations and ask questions
8) Do not use blanket statements / "all," "always," "never," "a million times," etc
9) Do notthe other person or their concerns
10) Do not bring upthat were already resolved (if forgiveness was granted, bringing it up demonstrates unforgiveness and perhaps bitterness)
11) Do not seek
12) Do notyour emotions (appropriate only when seeking comfort - and warn them first
13) Do not, or withhold information to make your argument stronger
14) Do notothers for your own response / actions (you are always responsible for yoursels
15) use vulgarities, profanities, curse
KEY VERSE TO MEMORIZE: Covers manner and motivations for speech: Ephesians 4:29 - Let no unwholesome word proceed from your mouth, but only such a word as is

good for edification according to the need of the moment, so that it will give grace to those who hear.